

## OFFICIAL TOURNAMENT MERCHANDISE



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#### www.shop.golfslovakopen.sk



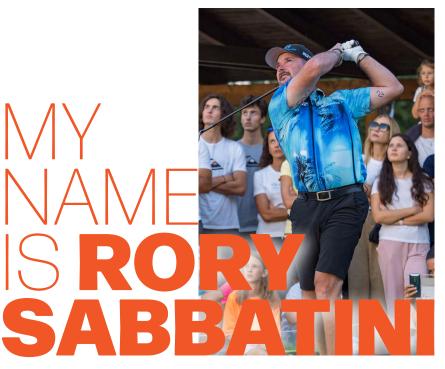
It is a great honor for us and our titular partner PENATI GOLF RESORT to welcome you to the seventh Slovak Open being hosted on the leading European golf course Legend Course. Thanks to the high quality of the tournament we are enjoying a higher number of players from different countries every year and thus the Slovak Open became the most prestigious professional tournament in Slovakia.

Thanks to you and the support of our partners, we succeed every year.

Let us wish you many beautiful moments during the tournament, excellent results, and don't forget to enjoy it.

We look forward to your performance.

Peter Pavol



and I am a silver medalist from Tokyo 2020. I would like to invite you to play in Penati Slovak Open. Before I won the silver medal, I won Slovak Open 2019. Maybe it was my lucky charm, too. Penati Golf Resort is an amazing place to play golf and I am proud to be an ambassador of this tournament. Prize money and Wild Card for Swiss Challenge is really motivating and I believe that for somebody it can be life changing. I believe I can see you all at Penati Slovak Open in 2023!

Rory Sabbatini





PENATI SLOVAK OPEN, the most prestigious professional tournament in Slovakia has welcomed professionals from Slovakia, the Czech Republic, and surrounding countries for seven years.

Held every September at Penati Golf Resort on its' Nicklaus Design Legend Course, it gives players an experience of excellent quality, a fantastic ambiance, and a unique 6-pair hole. The tournament, with its quality and high level, arouses interest among young players who have the chance to win a wild card on the Challenge Tour.

In 2019, the silver medalist Rory Sabbatini (TOKIO 2020) became the ambassador of the tournament, took part in the tournament, and won it after a dramatic duel.

Penati If Resort

The tournament is open to any professional player. Amateurs can qualify for the tournament by winning the highest amateur competitions in Slovakia.

In recent years, it is the largest professional event in Slovakia known among the players for its exceptional atmosphere and hospitality.



VENUE INFORMATION

Partie arm

PENATI SLOVAK OPEN

PENATI SLOVAK OPEN

12th - 13th September 2022

WWW.PENATISLOVAKOPEN.SK WWW.GOLFSLOVAKOPEN.SK 7

🙆 SlovakOpen

# PENATI GOLF RESORT TITLE PARTNER



The venue for the Penati Slovak Open Championship 2023 is Penati Golf Resort. Penati Golf Resort is a unique 36-hole facility, a singular project in Slovakia, and a newcomer on the map of the top golf resorts in Central Europe. It is situated in the region of Záhorie, near the town of Senica, one hour drive from Bratislava, the capital city of Slovakia, and within 2-hours from Vienna International Airport.

The resort amidst pine forests on land interspersed with white sand dunes and with an uncommonly large size of 217 hectares and distinctive features, is the first complex in Slovakia designed to meet the expectations of a broad range of golfers and golfing enthusiasts.

It consists of two 18-hole courses of the highest quality. LEGEND COURSE and the HERITAGE COURSE. The Penati Slovak Open Championship 2023 is going to take place on the 18-hole course LEGEND COURSE designed by Jack Nicklaus Designer Studio.

Wide undulating fairways, a diversity of greens, challenging steep bunkers, and beautiful and variable teeing placements all let golfers choose the degree of difficulty of their games. The greens are big but undulating so that it 's easy to find difficult flag positions when the course has been tuned for competition.

Golf Resort



The 712-meter 15th hole – the longest hole in Central Europe awaits golf enthusiasts. The view alone is fascinating. Equally unparalleled is the final, narrowest hole on the courseplayed in a near dream-like setting on a magnificent island green. The island green – a small emerald floating upon a blue surface – sets the grand stage for the final act of the golf drama, guaranteed to liven up a provide a thrilling close to the game.

The course record from the black tees is 61 made in 2016 by Garrick Porteous from England.

The club facilities include large practice areas, a pro shop, a cozy restaurant, and modern social areas.

EA7

The club is very active with almost 1000 members.

Aside from the world-class 36-holes golf course, there is a plenty of possibilities for relaxing and spending quality, active leisure time. A recreation area is being created a stone 's throw from the golf courses, offering comfortable recreational villas by the lake and plots of land for family homes to be built.

Penati Golf Resort is ranked among the TOP 100 Golf Resorts in Continental Europe and is also the proud holder of the prestigious EUROPE ENVIRO OSCAR for respecting and protecting the countryside's natural beauty.

### DEAR GOLFERS, PLAY WELL AND ENJOY PENATI!

We sincerely welcome all competitors of the Penati Slovak Open 2023 that is going to take place on the most beautiful golf course in Middle Europe - on our Nicklaus Design Legend Course.

We are proudly dedicating our name to this great tournament and we feel pleased to support the championship with 10 000 EUR for the Main Prize Money, just as we did in the last three years 2020-2022.



PRESIDENT OF PENATI GOLF CLUB & MANAGING DIRECTOR OF PENATI GOLF RESORT

## SUNDAY 10TH SEPTEMBER 2023

Penati Slovak Open PRO AM, prize money for the winner is 1000 €.

8 a.m. – 8. p	.m. Open tournament registration				
8:00 a.m.	Breakfast at the golf club				
9:30 a.m.	PRO – AM tee of No. 1 and No. 10				
11:30 a.m.	Halfway				
1:00 p.m.	Practice round for players				
	they are not attending the pro - am				
1:15 p.m.	Chip&Putt Slovak Open U10				
2:30 p.m.	<b>::30 p.m.</b> Lunch and wine degustation				
	Tournament prize giving ceremony				
	30 minutes after the last flight has finished playing				
5:15 p.m.	Penati Slovak Open opening ceremony.				
	Buffet for players and guests.				

## TOURNAMENT SCHEDULE

## MONDAY 11TH SEPTEMBER 2023

1 ROUND Penati Slovak Open – STROKE PLAY

8:30 a.m. TEE of first round

Lunch – three meal choice after game. Don't forget to choose your preferred menu by registration

## TUESDAY 12TH SEPTEMBER 2023

#### 2 ROUND Penati Slovak Open – STROKE PLAY

8:30 a.m. TEE of second round Lunch – three meal choice after game. Don't forget to choose your preferred menu by registration







TITULAR PARTNER

PENATI GOLF RESORT



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# COURSE INFORMATION

## Legend Course by Nicklaus Design

LOCATION SLOVAKIA – SENICA

 HOLES
 PAR

 18
 73

#### TEES

GENTLEMAN BLACK 6539 M LADIES YELLOW 5720 M

DRIVING RANGE 270M WITH 20 BAYS (10 COVERED)

PRACTICE

LARGE PRACTICE AREA WITH 3 CHIP/PUTT GREENS

GOLF CARTS	TROLLEYS
YES	YES

PRO SHOP YES

#### RESTAURANT

YES (ALTRIVIO ON GREEN – ITALIAN CUISINE)

COURSE GUIDE HOLE BY HOLE

17

10

9

WC

18

**CLUB HOUSE** 



VIDEO CHIP AND PUTT OPEN 2022



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## Penati Golf Resort

TITULAR PARTNER PENATI GOLF RESORT

**10TH - 12TH SEPTEMBER 2023** 



# PRIZE FUND

- 1st place WLP10000  $\varepsilon$  + CARD
- donored by Golf Resort
  - 2nd place 3000€ 3rc

CHALLENGE Swiss Challenge 21th - 24th September 2023

3rd place 1500€

4.	1000€		
5.	850€	12.	440€
6.	700€	13.	350€
7.	640€	14.	310€
8.	590€	15.	300€
9.	540€	16.	290€
10.	500€	17.	280€
11.	460€	18.	250€

000 €



TITULAR PARTNER PENATI GOLF RESORT

Ales Korine Winner 2022

# GENERAL INFORMATION CLUB FACILITIES

## **Dress code**

Casual golf attire is permitted in all areas, but competitors are asked not to wear head wear when indoors .

## **Club house**

The club house facilities are available for all competitors and officials during the championship. The main restaurant is a public area.

## **Pro Shop**

Pro Shop is located at the reception desk of golf club.

#### Yardage book players can purchase Practice areas A putting green, a short

players can purchase a yardage book at the reception of Penati Golf Resort.

## Parking

All competitors have access to parking area in front of the club house.

#### Catering Breakfast is included in

Breakfast is included in official accommodation prices in the official hotels. Buffet lunch will be served in the restaurant in the club house.

## Lockers

Limited amounts of lockers for personal belongings are available for competitors.

game area and a driving

are open till 8:00 p.m.

range are located next to the

club house. Practice facilities

## Massages

Range

first tee time.

Internet

free of charge.

Wireless internet connection

is available in the club house

**Club house** 

and officials during the

championship. The main

restaurant is a public area.

The driving range will open

daily one hour before the

The club house facilities are

available for all competitors

Massages can be booked upon arrival at reception desk of club house.

## **Bag storage**

Competitors have a possibility to store their golf bags at the golf club. The storage will be closed outside the Office hours. Please note that bags are stored on each competitor's own risk and neither the Organisators nor Penati Golf Resort are responsible for any damage or loss of equipment left in the storage. Please ask at the reception desk for bag storage fee.

## **Caddies**

No caddies will be available.

## Trolleys

Trolleys will be available to competitors. Paid by reception desk. Manual trolley 6€/day.



## **TITULAR PARTNER** PENATI GOLF RESORT

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# **GENERAL INFORMATION**

## GENERAL

#### **Tournament Office**

The Tournament Office is located at the club house and is open from Sunday 10th September 9 a.m. Opening hours will be posted on the official facebook site prior to the event. #golfslovakopen

#### **Registration on Site**

Competitors are requested to register in the Tournament office prior to their first round, and no later than 8 p.m. on Sunday 10th September.

#### **Notice boards**

Official notice boards will be put up in the club house. Competitors are kindly asked to check the notice boards regularly.

#### **Championship website**

The official website for the Penati Slovak Open is www.penatislovakopen.sk www.golfslovakopen.sk

#### **Practice Round**

Official practice day is Sunday 10 September after 1 p.m. Pre-booking from the golf reception by phone +421 917 907 777 or by email reception@penatigolfresort.sk.

#### **Opening Ceremony**

There will be an Opening Ceremony followed by a welcome buffet for players and quests at the golf club in the evening of Sunday 10 September starting at 5:15 p.m., after Pro Am tournament prize giving ceremony. Dress code is smart causal or Golf outfit.

#### Liability

Competitors, officials and quests are reminded that Penati Golf Resort and Promoter cannot be held responsible for loss of or damage to equipment or personal belongings.



Entry fee payment is 250 €. (As you may remember, the entry fee is 250€ if paid before July 31. However, if payment is not made till July 31, the fee will increase to 265€.) The fee includes 3x fee, driving range/day, refreshment, lunch and drinks on course. Payment is only possible via bank transfer. Please, pay your start fee within 7 days after registration by bank transfer. The deadline of the last payment is 6th, September 2023 - all rights to changes reserved PGA TOUR SLOVAKIA s.r.o.

All payment information is mentioned in REGISTRATION FORM.

Fee for CADDY is 80 € and includes refreshment, lunch and drinks on course.

Entries and Entry fee payment for players must be done on the official Penati Slovak Open webpage www.golfslovakopen.sk.

Entry fee payment for caddy must be done by registration, at the latest on Sunday September, 10th 8:00 p.m. at the Tournament Office.

Each player must be a PGA member. Maximum number of participants is 100.

### **Registration:**



PLEASE. FILL IN THE REGISTRATION FORM UNDER THIS LINK

Registration deadline: 6th SEPTEMBER 2023 at 5 p.m. (CET) www.golfslovakopen.sk

Cancelation policy: Please note that we would accept to refund your entry fee after the championship if you let us know till 6th, September 2023 5 p.m. (CET)

**10TH - 12TH SEPTEMBER 2023** 





## TITULAR PARTNER PENATI GOLF RESORT

## ACCOMMODATION

## HOTELS



## VILLAS & APARTMENTS



## Raiffeisen BANK





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PENATI GOLF RESORT



**SLOVARM** 

Člen skupiny Energy Group

## ŠAJDÍKY

Šajdíkove Humence 816, 817 a 818 / 906 07 Šajdíkove Humence / *www.sajdiky.sk* 







# **OF PENATI SLOVAK OPEN CHAMPIONSHIP**













**Petr Nič** 

Filip Mrůzek

**Rory Sabbatini** 

**Ondřej Lieser** 

**Filip Mrůzek** 

Aleš Kořínek



# **10th September**



## 2023





**CHALLENGE** Swiss Challenge 21th - 24th September 2023





#### 24 PENATI SLOVAK OPEN 2023

# TRAVEL INFORMATION



Penati Golf Resort, Club House, Šajdíkove Humence 453, 906 07, Senica, Slovakia GPS 48° 40′31.36″ N, 17° 19′16.44″ E

#### AIRPORT

The designated airports to fly into is Bratislava airport (appr. 100 km from Penati Golf Resort) or Vienna international airport in Schwechat (appr. 130 km from Penati Golf Resort).

#### TRANSPORTATION

All competitors are responsible for their own travel arrangements to and from the airport and to and from the hotel to the golf course. If you need any help to arrange your transportation, please do not hesitate to contact us.

#### TAXI

Taxi SEN +421 944 425 452 Taxi Andy +421 911 987 200, Taxi HALLO +421 944 115 133



## TITULAR PARTNER PENATI GOLF RESORT

USEFUL CONTACTS

**Penati golf resort** Penati Golf Resort, Šajdíkové Humence 453, Slovakia

Reception: reception@penatigolfresort.sk / +421 917 907 777

**Golf manager:** radomir.holecka@penatigolfresort.sk / +421 901 911 019

Restaurant: golf@altrivio.sk / +421 902 727 070

**Tournament director:** Peter Petrovič / info@golfslovakopen.sk

#### **Promoter:**

PGA TOUR SLOVAKIA, s.r.o., Malokarpatská 480/31, 900 91 Limbach IČO/IN: 51859441, DIČ/VAT: 2120811550 Pavol Bielik / +421 904 809 502 / info@golfslovakopen.com



#### Servis of tournament: Ready for olympic

**Rescue service:** 

Police/General 112 Medical 155 Fire Service 150





GENERAL PARTNER OF THE TOURNAMENT



Milan Kúdela, GINALL & ROBINSON:

# "There is no logic or justice in taxation."

ETL Global is an international consultancy network based in Essen (Germany) with a 45-year-long history. The company integrates 13,000 consultants, tax advisors, lawyers and business advisors in more than 50 countries all over the world. Based on the latest World Survey published by the International Accounting Bulletin (IAB) it is the fifteenth largest company in the world in the given field. It focuses on taxation, law and audit.

#### What is the story behind the business name ETL/GINALL & ROBINSON?

"Iknew that a company name must be catchy and be able to reflect its business strategy. GINALL is a modified shortening of the word 'original', showing that business takes novelty in the way you approach your clients, distribution channels or a type of consultancy services. ROBINSON defines the philosophy behind the company formation, I have created it from scratch using my ideas and skills. That's how the collocation GINALL & ROBINSON was brought to life."



## TITULAR PARTNER PENATI GOLF RESORT



GINALL & ROBINSON has become a member of ETL GLOBAL. What is the meaning of such partnership? How will that affect the real life in the company and what changes will it bring to its clients?

The sale of 60% of the company shares made us a part of a network of consultancy companies as well as a Slovak Master Partner of ETL GLOBAL. We now belong to a large international family of advisors, auditors and accountants and, at the same time, very nice and amiable people, which is currently the fifteenth largest company in the world. We have acquired an international background that is represented by other partners all over the world and a possibility to share the experience and know-how of the company that has been active in the market for more than 45 years and provides services to more than 320,000 clients all over the world. On the other

hand, the ETL GLOBAL network has enriched its portfolio with another interesting country with a high growth potential, partially affected by the strong representation of ETL GLOBAL in the Czech Republic. Our goal is to get among the top 7 largest consultancy companies in Slovakia in three years.

## Why did you decide to join ETL GLOBAL?

After a period of time every founder of a company has to face the question about its future, where you would like to see your company in a few years. To stimulate its healthy growth, to give it an ambitious business vision. I had found myself in the same situation and I decided to find a partner that could help me with these efforts as I had felt I could not do it by myself, it had been a large vicious circle for me. I had known the situation from the stories of my clients, but if you



don't experience it yourself, it is hard to describe. I established a small company in 2007 and employed the first employee in 2011. Today, we have 60 employees, a clear business vision and new partners I am proud of. They are the result of our latest Slovak acquisitions and that is exactly what I couldn't do by myself. Of course, I knew our weaknesses, but the character of consultancy business is so comprehensive that it requires several managers. One for IT, one for CRM and the third for business and in-house training.

#### ETL GLOBAL connects professionals from the fields of law, taxation, consultancy or accountancy. It creates a network of professionals from more than 50 countries. The history of ETL GLOBAL is 45 years long. How did the idea of connection of professionals arise?

It was a natural development. ETL was established as a consultancy company at the beginning of the 1970s. But sooner or later you realise that the extent of your job is much wider and frequently exceeds the framework of your original field. It's because taxes, law and finance are incredibly interconnected. Moreover, the globalisation of digitisation and specialisation has also entered the field.

#### What does it mean? What is the mission or vision of such interconnected professionals?

The advantage is that we can solve tax issues all over the world relatively easily and quickly. There are a lot of tax systems based on various settings. You can see the benefits of such connection and integration in the field of law, audit and tax, for example, when you represent clients that do business abroad or vice-verse, when you represent foreign clients in Slovakia. It is an advantage if you can rely on experience, especially when solving particular cases

#### ETL GLOBAL has widened its scope of business with another European country thanks to your partnership. Did they approach you or was it your initiative?

Mutually. ELT GLOBAL was seeking Master Partner in Slovakia and they approached my company based on references available. By that time they had known that I was looking for a partner. The Czech branch of ETL Global is larger and stronger than the Slovak one – at the moment (laugh). ETL GLOBAL was interested in Slovakia due to the strong connection between our states that results from the similarity of languages, legislation and very strong and developed economic relationships.

## What are the plans of ETL GLOBAL in Slovakia?

The role of Master Partner is to build a strong, developing and well-working network of partners, which ETL GLOBAL provides with a background in the field of IT, customer care, international training as well as in the distribution of foreign clients. One of the pleasant duties of a Master Partner is acquisition search in the field of consultancy, accounting and audit firms. The main goal is the provision of high quality and smart services as well as the development of the portfolio of services which we could not provide before due to a missing adequate professional and international background under ETL GLOBAL.

## What makes you different to other consulting firms offering similar services?

Our concentration is on small and mediumsized businesses, and it is our ambition to be the largest company providing services to small and medium-sized businesses. We can offer these clients individual solutions, often on an international level, and deliver our very own management software with an accounting extension that can analyse, evaluate, and do reporting and controlling according to the client's exact needs.

#### Globalisation is ongoing and international collaboration is a necessity. Has ETL Global been able to reinforce its market position with these types of development activities in particular — globally or here in Europe?

Despite the pandemic situation, it is prospering. According to the latest International Accounting Bulletin (IAB), ETL GLOBAL moved up from 9th to 7th place in Europe and from 16th to 15th place worldwide. That probably best illustrates the efforts and outcomes of the company.

## How did the idea of a network of consultancies catch on in Slovakia?

It is not a new concept. It has worked successfully for several decades. The model of cooperation between consultancies who share their capital was implemented in Slovakia in 2020 through the first acquisition. Cooperation within the network allows new forms of communication and ways of doing business between the partners that are part of the network. It also introduces, and this is my personal challenge, an endless number of variations for both the creation of business activities as well as the plans of the partners.

#### How did the idea of synergies resonate among the Slovak owners of consultancies?

Considering the progress we have made, I must say that it resonated very well. At the same time, I do not want to and cannot underrate the impact of the economic situation, energy crisis and change of generation in the ownership of consultancies. However, the major driving force behind the investment was the concept of joint ventures, the exchange of business data and experience, and collective planning for the future.

## How do the synergies affect the financial results?

The organic growth of our network in 2022 was almost 20 %. That is approximately  $\in$  520,000. More than a half of this growth



TITULAR PARTNER PENATI GOLF RESORT

10TH - 12TH SEPTEMBER 2023



comes from shared services and clients within the network. Although, this year has only just started we are already fine-tuning three new and important investments which will provide additional turnover of approximately  $\notin$ 2million. In my opinion, a very interesting future awaits us.

## Where are the boundaries of your expansion?

We have not fixed any boundaries but our longterm goal is to become the number one consultancy for small and medium-sized businesses. And globally we wish to be right behind the big four consultancies. So we are talking about an annual turnover of between €35 and €45million. From today's perspective it is hard to say when that will happen but we expect it will be within the next seven ten years. Until then we are going to focus on the improvement of internal processes within the common services used by the partners, the benefits from the investment into employee development and a search forfurther joint ventures to expand the ETL SLOVAKIA network.

## Where do you see your Slovak network in 20 years?

I believe that we will continue to succeed and continue to spread the good name of ETL SLOVAKIA. Previously I outlined some time and value goals, but the organisational plan is to have a partner in every Slovak city with a population greater than 30,000. So in total we are talking

TITULAR PARTNER

PENATI GOLF RESORT

about at least 40 - 50 partners. Of course, the five biggest cities with the largest populations are in a special position, as it might be necessary to have more partners in these cities. This can also be seen in the structure of our current partners.

#### Why is there a connection between golf and ETL/ GINALL&ROBINSON s.r.o.

I consider golf to be a very gentlemanly sport and its sporting rules are very close to the business rules and principles that I try to follow. The field will not forgive you anything and any sporting pride is immediately "rewarded" by the current result of the game. You always play for yourself and nobody plays anything for you. It is exactly the "ROBINSON" principle that I described above when I answered the creation of the company's business name, so the sports-business bond is really strong.

# UPGRADE YOUR BUSINESS

WE PROVIDE EXTENSIVE ASSISTANCE WITH ANY TRANSFER PRICING ISSUES TO MODERN BUSINESS

# GENERAL PARTNER OF THE TOURNAMENT





PARTNERS

GENERÁLNY PARTNER



## WWW.GOLFSLOVAKOPEN.SK

PSOPROAM23

SLOVAKOPEN23